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ı				PROGRAMME: BBARL	
DATE	TIME	COURSE CODE	BATCH	торіс	Counselor
13.10.2019	09.00 AM -11.00 AM	BRL-001	T1,T2,T3	Retail scenario ,Retail consumer,Retail formats,Sourcing and merchandising	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
13.10.2019	11.00 AM -01.00 PM	BRL-001	T1,T2,T3	Visual merchandise and store design,Retail operations & store management,	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
13.10.2019	02.00 PM - 04.00 PM	BRL-001	T1,T2,T3	Legal environment, Technology in retailing	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
13.10.2019	04.00 PM - 06.00 PM	BRL-001	T1,T2,T3	Rural retailing & e-tailing,Emerging trend and & careers in retail industry,Ethics in Retailing	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
20.10.2019	09.00 AM -11.00 AM	BRL-002	T1,T2,T3	Over view of retail marketing, Understanding shoppers and shoppers behaviour, Personal selling	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
20.10.2019	11.00 AM -01.00 PM	BRL-002	T1,T2,T3	Customer and customer's needs, steps in selling-1, steps in selling-II	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
20.10.2019	02.00 PM - 04.00 PM	BRL-002	T1,T2,T3	Over view of retail promotions, Advertisig and promotions, in-store promotion and management	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
20.10.2019	04.00 PM - 06.00 PM	BRL-002	T1,T2,T3	In-store objectives, Advantages and limitations,In-store promotions,strategies, budget and evaluations, types and techniques of sales in-store promotion	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
29.11.2019	02.30 PM -04.30 PM	BRL-003	T1,T2,T3	Management perspectives in retailing, Retail planning process, Retail organisation structure	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
29.11.2019	04.30 PM -06.30 PM	BRL-003	T1,T2,T3	Decision making process, Leadership and team work, Monitering and controlling retail operations	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
30.11.2019	02.30 PM -04.30 PM	BRL-003	T1,T2,T3	Basic accounting, Introduction to communication, Non verbal communication,listening skill	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
30.11.2019	04.30 PM -06.30 PM	BRL-003	T1,T2,T3	Cross cultural communication, Interactive skills, Technology enabled business communication	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
03.11.2019	09.00 AM -11.00 AM	BRL-004	T1,T2,T3	Introduction to customer service, Customer service classification,	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
03.11.2019	11.00 AM -01.00 PM	BRL-004	T1,T2,T3	Steps in selling,Retail selling skills,Customer expection,Service quality	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
03.11.2019	02.00 PM - 04.00 PM	BRL-004	, , -	Customer experience management,Customer loyalty,Grievace and complaint management	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
03.11.2019	04.00 PM - 06.00 PM	BRL-004	T1,T2,T3	Service recovery,Internal marketing,Communication to the customer	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
10.11.2019	09.00 AM -11.00 AM	BRLT-005	T1,T2,T3	About the company(what is a company,types of company and how to form a company),Stock deck, Building product knowledge	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
10.11.2019	11.00 AM -01.00 PM	BRLT-005	T1,T2,T3	Up selling, Personal performance tracking, consumer buying behaviour, Function of various departments, Retail formats,	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
10.11.2019	02.00 PM - 04.00 PM	BRLT-005	T1,T2,T3	Indian retial scenario, Exceptional sales performance, Customer service, Security process of retail	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum
10.11.2019	04.00 PM - 06.00 PM	BRLT-005	T1,T2,T3	Flow of goods in retail store, visual communication in the store, Cashiering process in the store	Dr. Mohammad Rizwan, Nar Singh, Rasheeqa Tabassum

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DATE	TIME	COURSE CODE	BATCH	ТОРІС	Counselor Dr. Mohammad Rizwan.
17 11 2010	00.00 484 11.00 484	DDI 001	TA TE TC	Datail association Datail computer Datail formate Councies and morehandicies	,
17.11.2019	09.00 AM -11.00 AM	BRL-001	14,15,10	Retail scenario ,Retail consumer,Retail formats,Sourcing and merchandising	Nar Singh, Rasheeqa Tabassum
					Dr. Mohammad Rizwan,
17.11.2019		BRL-001	TA TE TO		Nar Singh, Rasheega
17.11.2019	11 00 ANA 01 00 DNA	BRL-001	T4,T5,T6	Visual marchandise and store design Datail anorations & store management	Tabassum
	11.00 AM -01.00 PM			Visual merchandise and store design, Retail operations & store management,	Dr. Mohammad Rizwan,
17.11.2019	02.00 PM - 04.00 PM	BRL-001	T4,T5,T6		Nar Singh, Rasheeqa
17.11.2015	02.001101 04.001101	DILE CO1	14,13,10	Legal environment, Technology in retailing	Tabassum
					Dr. Mohammad Rizwan,
17.11.2019	04.00 PM - 06.00 PM	BRL-001	T4 T5 T6	Rural retailing & e-tailing,Emerging trend and & careers in retail industry,Ethics in	Nar Singh, Rasheega
			,,	Retailing	Tabassum
					Dr. Mohammad Rizwan,
24.11.2019		BRL-002	T4,T5,T6	Over view of retail marketing, Understanding shoppers and shoppers	Nar Singh, Rasheega
	09.00 AM -11.00 AM		, -, -	behaviour,Personal selling	Tabassum
					Dr. Mohammad Rizwan,
24.11.2019		BRL-002	T4,T5,T6		Nar Singh, Rasheeqa
	11.00 AM -01.00 PM			Customer and customer's needs, steps in selling-1, steps in selling-II	Tabassum
					Dr. Mohammad Rizwan,
24.11.2019	02.00 PM - 04.00 PM	BRL-002	T4,T5,T6	Over view of retail promotions, Advertisig and promotions, in-store promotion and	Nar Singh, Rasheeqa
				management	Tabassum
					Dr. Mohammad Rizwan,
24.11.2019	04.00 PM - 06.00 PM	BRL-002	T4,T5,T6	In-store objectives, Advantages and limitations, In-store promotions, strategies, budget	Nar Singh, Rasheeqa
				and evaluations, types and techniques of sales in-store promotion	Tabassum
					Dr. Mohammad Rizwan,
12.10.2019		BRL-003	T4,T5,T6	Management perspectives in retailing, Retail planning process, Retail organisation	Nar Singh, Rasheeqa
	09.00 AM -11.00 AM			structure	Tabassum
					Dr. Mohammad Rizwan,
12.10.2019		BRL-003	T4,T5,T6	Decision making process, Leadership and team work, Monitering and controlling retail	Nar Singh, Rasheeqa
	11.00 AM -01.00 PM			operations	Tabassum
					Dr. Mohammad Rizwan,
12.10.2019	02.00 PM - 04.00 PM	BRL-003	T4,T5,T6	Basic accounting, Introduction to communication, Non verbal communication, listening	Nar Singh, Rasheeqa
				skill	Tabassum
					Dr. Mohammad Rizwan,
12.10.2019	04.00 PM - 06.00 PM	BRL-003	T4,T5,T6	Cross cultural communication, Interactive skills, Technology enabled business	Nar Singh, Rasheeqa
				communication	Tabassum
					Dr. Mohammad Rizwan,
11.10.2019	02.30 PM - 04.30PM	BRL-004	T4,T5,T6		Nar Singh, Rasheeqa
				Introduction to customer service, Customer service classification,	Tabassum
					Dr. Mohammad Rizwan,
11.10.2019	04.30 PM - 06.30PM	BRL-004	T4,T5,T6		Nar Singh, Rasheeqa
				Steps in selling, Retail selling skills, Customer expection, Service quality	Tabassum Dr. Mohammad Rizwan,
10 10 2010	02 20 514 04 20514		TA TE T C	Customer experience management, Customer loyalty, Grievace and complaint	,
18.10.2019	02.30 PM - 04.30PM	BRL-004	14,15,10		Nar Singh, Rasheeqa Tabassum
				management	Dr. Mohammad Rizwan,
18.10.2019	04.30 PM - 06.30PM	BRL-004	т4,т5,т6		Nar Singh, Rasheeqa
18.10.2019	04.50 FIVI - 00.50FIVI	BRL-004	14,15,10	Service recovery, Internal marketing, Communication to the customer	Tabassum
				Service recovery, internal marketing, communication to the customer	Dr. Mohammad Rizwan,
19.10.2019	02.30 PM - 04.30PM	BRLT-005	ти т5 т6	About the company(what is a company,types of company and how to form a	Nar Singh, Rasheeqa
19.10.2019	02.30 FIVI - 04.30FIVI	BRL1-005	14,15,10	company).Stock deck, Building product knowledge	Tabassum
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19.10.2019	04.30 PM - 06.30PM	BRLT-005	TA TS TA	Up selling, Personal performance tracking, consumer buying behaviour, Function of	Nar Singh, Rasheeqa
13.10.2019	04.30 FIVI - 00.30PIVI	DALI-003	14,13,10	various departments, Retail formats,	Tabassum
				various departments, netair formats,	Dr. Mohammad Rizwan,
25.10.2019	02.30 PM - 04.30PM	BRLT-005	T4.T5.T6	Indian retial scenario, Exceptional sales performance, Customer service, Security process	Nar Singh, Rasheeqa
_3.10.2013	52.50 min 04.50 Mi	BREI 005	, . 5, 10	of retail	Tabassum
					Dr. Mohammad Rizwan,
25.10.2019	04.30 PM - 06.30PM	BRLT-005	T4.T5.T6	Flow of goods in retail store, visual communication in the store, Cashiering process in	Nar Singh, Rasheega
_0.10.2019	04.30 FIVI - 00.30PIVI	DALI-003	14,15,16	the store	Tabassum
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DATE	TIME	COURSE CODE	BATCH	TOPIC	Counselor		
26.10.2019	02.30 PM - 04.30PM	BRL-001	T7,T8	Retail scenario, Retail consumer, Retail formats, Sourcing and merchandising	Dr. Mohammad Rizwan, Nar Singh		
26.10.2019	04.30 PM - 06.30PM	BRL-001	T7,T8	Visual merchandise and store design,Retail operations & store management,	Dr. Mohammad Rizwan, Nar Singh		
01.11.2019	02.30 PM - 04.30PM	BRL-001	T7,T8	Legal environment, Technology in retailing	Dr. Mohammad Rizwan, Nar Singh		
01.11.2019	04.30 PM - 06.30PM	BRL-001	T7,T8	Rural retailing & e-tailing,Emerging trend and & careers in retail industry,Ethics in Retailing	Dr. Mohammad Rizwan, Nar Singh		
02.11.2019	02.30 PM - 04.30PM	BRL-002	T7,T8	Over view of retail marketing, Understanding shoppers and shoppers behaviour, Personal selling	Dr. Mohammad Rizwan, Nar Singh		
02.11.2019	04.30 PM - 06.30PM	BRL-002	T7,T8	Customer and customer's needs, steps in selling-1, steps in selling-II	Dr. Mohammad Rizwan, Nar Singh		
08.11.2019	02.30 PM - 04.30PM	BRL-002	T7,T8	Over view of retail promotions, Advertisig and promotions, in-store promotion and management	Dr. Mohammad Rizwan, Nar Singh		
08.11.2019	04.30 PM - 06.30PM	BRL-002	T7,T8	In-store objectives, Advantages and limitations, In-store promotions, strategies, budget and evaluations, types and techniques of sales in-store promotion	Dr. Mohammad Rizwan, Nar Singh		
09.11.2019	09.00 AM -11.00 AM	BRL-003	T7,T8	Management perspectives in retailing, Retail planning process, Retail organisation structure	Dr. Mohammad Rizwan, Nar Singh		
09.11.2019	11.00 AM -01.00 PM	BRL-003	T7,T8	Decision making process, Leadership and team work, Monitering and controlling retail operations	Dr. Mohammad Rizwan, Nar Singh		
09.11.2019	02.00 PM - 04.00 PM	BRL-003	T7,T8	Basic accounting, Introduction to communication, Non verbal communication,listening skill	Dr. Mohammad Rizwan, Nar Singh		
09.11.2019	04.00 PM - 06.00 PM	BRL-003	T7,T8	Cross cultural communication, Interactive skills, Technology enabled business communication	Dr. Mohammad Rizwan, Nar Singh		
15.11.2019	02.30 PM - 04.30PM	BRL-004	T7,T8	Introduction to customer service,Customer service classfication,	Dr. Mohammad Rizwan, Nar Singh		
15.11.2019	04.30 PM - 06.30PM	BRL-004	T7,T8	Steps in selling, Retail selling skills, Customer expection, Service quality	Dr. Mohammad Rizwan, Nar Singh		
16.11.2019	02.30 PM - 04.30PM	BRL-004	T7,T8	Customer experience management, Customer loyalty, Grievace and complaint management	Dr. Mohammad Rizwan, Nar Singh		
16.11.2019	04.30 PM - 06.30PM	BRL-004	T7,T8	Service recovery,Internal marketing,Communication to the customer	Dr. Mohammad Rizwan, Nar Singh		
22.11.2019	02.30 PM - 04.30PM	BRLT-005	T7,T8	About the company(what is a company,types of company and how to form a company),Stock deck, Building product knowledge	Dr. Mohammad Rizwan, Nar Singh		
22.11.2019	04.30 PM - 06.30PM	BRLT-005	T7,T8	Up selling, Personal performance tracking, consumer buying behaviour, Function of various departments, Retail formats,	Dr. Mohammad Rizwan, Nar Singh		
23.11.2019	02.00 PM - 04.00 PM	BRLT-005	T7,T8	Indian retial scenario, Exceptional sales performance, Customer service, Security process of retail	Dr. Mohammad Rizwan, Nar Singh		
23.11.2019	04.00 PM - 06.00 PM	BRLT-005	T7,T8	Flow of goods in retail store, visual communication in the store, Cashiering process in the store	Dr. Mohammad Rizwan, Nar Singh		